

LAS COLINAS, TEXAS IRVING CONVENTION CENTER

EXHIBITOR KIT



NOVEMBER 1-4, 2024 BE SEEN | ATTRACT | SELL!



www.uspetproclassic.com | (801) 577-0109 | info@uspetproclassic.com

WHY EXHIBIT OR SPONSOR?

WE ARE AMERICA'S LEADING INDEPENDENTLY-OWNED, EDUCATION-FOCUSED PET STYLING CONFERENCE



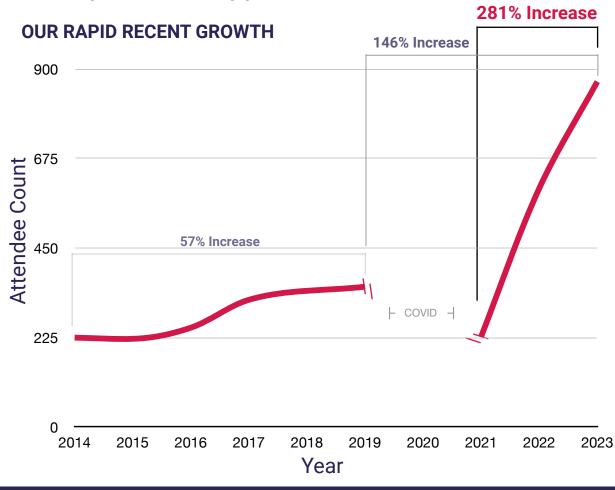
"The Classic" was created in 1988 by Pam Lauritzen, founder of the International Society of Canine Cosmetologists (ISCC) and pet styling pioneer who has supported and helped shape our industry for 50 years.

WE ATTRACT ATTENDEES WHO INVEST IN THEIR CAREERS

With 120+ hours of education, 3 days of hands-on workshops, 2 days of mobile grooming seminars, and specialized training for new groomers, we offer the most education of any industry conference. This unique education attracts pet stylists at all stages of their careers from beginners to industry leaders and styling champions!

WE ARE GROWING RAPIDLY. IT IS TIME TO GROW WITH US!

In recent years we have reinvented our conference by investing heavily into technology, operations, and marketing. These key actions are translating into outstanding growth. Take a look!



WHO ATTENDS?



BY THE NUMBERS

Our unparalleled education attracts serious professionals who are dedicated to their professional growth. These individuals spend time, energy, **and money** to set themselves apart and advance their careers. Here is the data from 2023:

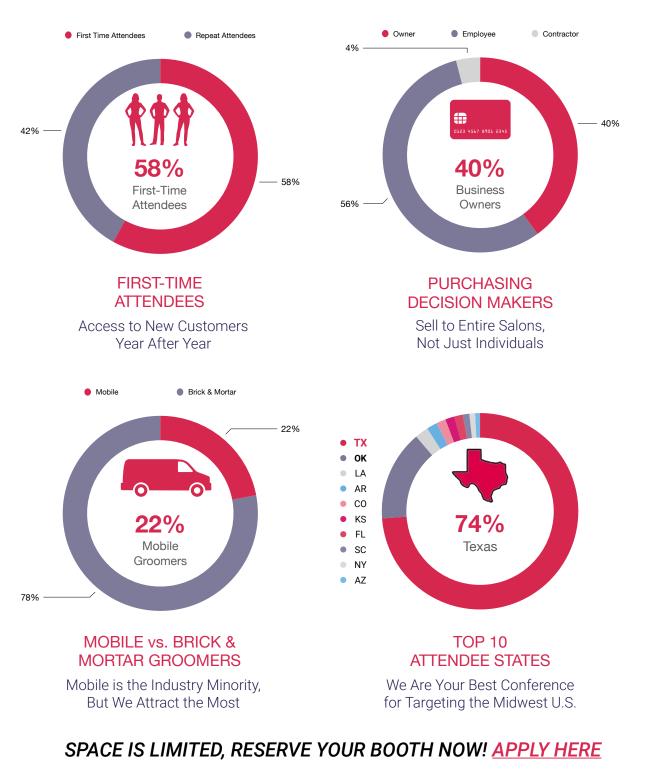
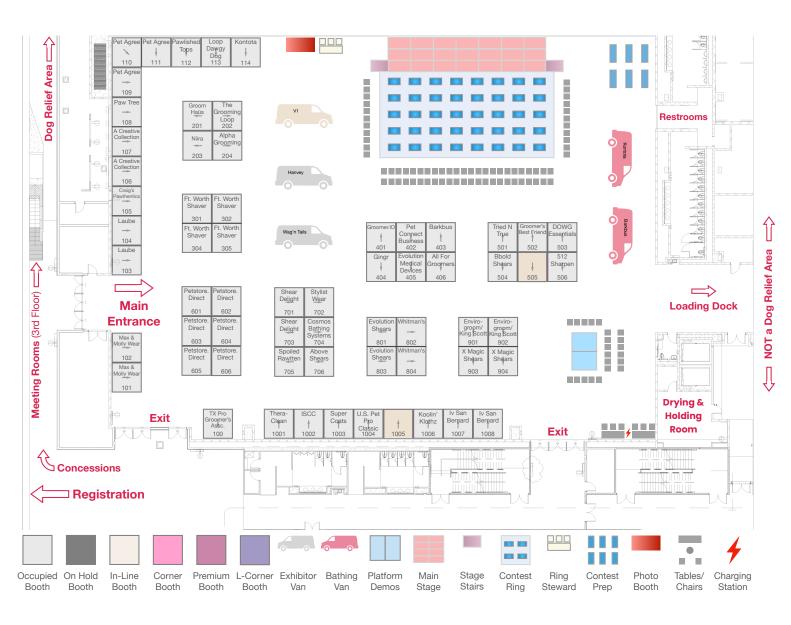


EXHIBIT HALL **FLOORPLAN**



SPACE IS LIMITED, RESERVE YOUR BOOTH NOW! APPLY HERE



DON'T MISS YOUR **OPPORTUNITY**

BE SEEN | ATTRACT | SELL! EXHIBIT



There is no better way to be seen and heard than to be in the trade show.

BOOTH RATES

(If Contract Received **Before July 31**, 2024)

10' x 10' IN-LINE:	\$1050.00
10' x 10' CORNER:	\$1155.00
10' x 30' L-CORNER:	\$2625.00
10' x 10' PREMIUM:	\$1265.00
10' x 20' INDOOR VAN SPACE:	\$2200.00

(If Contract Received After July 31, 2024)

10' x 10' IN-LINE:	\$1250.00
10' x 10' CORNER:	\$1355.00
10' x 30' L-CORNER:	\$2825.00
10' x 10' PREMIUM:	\$1465.00
10' x 20' INDOOR VAN SPACE:	\$2400.00

TRADE SHOW FLOOR HOURS

Saturday, November 2:	10AM - 6PM
Sunday, November 3:	10AM - 6PM
Monday, November 4:	10AM - 4PM

BOOTH SETUP HOURS

BOOTH BREAKDOWN HOURS

Monday, November 4: 4PM - 11PM

50% of booth fees are due at time of application. The remaining 50% is due on JULY 1, 2024. Applications submitted on or after July 1, 2024 are due in full at time of application. A Company logo & show specials, if any, must be emailed to info@uspetproclassic.com by Jun. 30, 2024 to be included in **pre-show advertising**. All booths must be setup by 11PM on Friday and be staffed during all trade show floors hours listed above. Dismantle of booths is not allowed before 4PM on Monday, Nov. 4. ALL materials must be removed by 11PM.

SPACE IS LIMITED, RESERVE YOUR BOOTH NOW! APPLY HERE

VISIBILITY **SELLS!** SPONSOR**§



This is a unique opportunity for your company to demonstrate its support of the people who support you and receive high visibility of your brand!

SUPER SHOW SPONSOR* - 1 AVAILABLE (6 TOTAL)

Be seen and heard again and again for 4 days!

\$5,500 - Sponsorship Includes:

Two 10' x 10' premium booths OR 1 exhibitor mobile unit on the trade show floor! Dedicated sponsor banner (33" x 81") at the main entrance to exhibit hall Sponsor logo on the main competition stage backdrop Sponsor logo on "U.S. PET PRO CLASSIC 2024" photo booth Sponsor logo and message on *dedicated* slide on 7 digital signs in convention center Sponsor logo on all printed materials and across all social media channels Sponsor logo with website link for 1 year on the www.uspetproclassic.com web page MC callouts during the Best in Show ceremonies

1 hour seminar in a meeting room on your company's products or services

1 Mobile App Ad/month (your co. creates ad) b/w time of signing and Sep. 30, 2024

1 Mobile App Push Notification (your co. creates ad) during the 2024 trade show

TROPHIES SPONSOR* - 1 AVAILABLE

Reward and reach the top stylists in our industry with your support.

\$3,750 - Sponsorship Includes:

One 10' x10' premium booth

Sponsor logo on every trophy awarded!

Sponsor logo on a shared banner (33" x 81") at main entrance to exhibit hall

Sponsor logo on a shared banner on a main competitor stage back drop

Sponsor logo on "U.S. PET PRO CLASSIC 2024" photo booth

MC callouts during the opening and closing ceremonies

Sponsor logo and message on dedicated slide on 9 digital signs in convention center Sponsor logo on all printed materials and across social media channels

Sponsor logo for a year on the www.uspetproclassic.com web page

1 Mobile App Ad/month (your co. creates ad) b/w time of signing and Sep. 30, 2024 1 Mobile App Push Notification (your co. creates ad) during the 2024 trade show

* Show management will print marketing materials (eg. banners & signs)

+ Marketing materials and prints are NOT included with the sponsorship

§ Sponsorships must be paid in full at time of contract submission

CONNECT WITH THE **RIGHT AUDIENCE**



COMPETITION CLASS SPONSOR* - 11 AVAILABLE

Reward and reach the top stylists in our industry with your support.

2024 U.S. Pet Pro Classic Competitions:

- \$500.00 U.S. Open Styles Championship
- \$500.00 U.S. Asian Styles Championship
- \$500.00 Best All Around Pet Stylist
- \$500.00 Yellow Rose of Texas (Best in Show)
- \$TBD.00 Poodles (Toy, Miniature & Standard)
- \$TBD.00 Sporting Breeds (Spaniels & Setters)
- \$TBD.00 Wirehaired-coated Breeds (Handstripping)
- \$TBD.00 All Other Purebreds (Scissoring)
- \$750.00 U.S. Creative Styling Championship
- \$750.00 U.S. Salon Creative Styling Championship
- \$TBD.00 U.S. Open Division Championship (Best In Show)

\$500 - Sponsorship Includes:

Sponsor logo on a shared banner (33" x 81) at the main entrance to exhibit hall Sponsor logo on a shared banner on the main competitor stage back drop MC callouts during the award ceremony for the class sponsored Sponsor logo on shared slide on 9 digital signs in convention center Sponsor logo on all printed materials and across social media channels Sponsor logo for 1 year on the www.uspetproclassic.com web page 15 minute platform demonstration on your company's products or services 1 Mobile App Push Notification (your co. creates ad) during the 2024 trade show

\$750 - Sponsorship Includes:

Everything included with \$500 sponsorship, **plus...** Sponsor logo on shared "U.S. PET PRO CLASSIC 2024" photo booth backdrop

\$1000 - Sponsorship Includes:

Everything included with \$750 sponsorship, **plus...** Sponsor logo and message on dedicated slide on 9 digital signs in convention center

MARKETING THAT DELIVERS QUALITY BUYERS



CLASSROOM SPONSOR* - 20 AVAILABLE

Reach every student with your logo and custom message inside a meeting room for the entire show. With a limit of 4 sponsors per room, that's visibility!

\$350 - Sponsorship Includes:

1 sponsor banner (2' x 4') in 1 classroom. Up to 4 banners/classroom will be posted.

Choose from 5 rooms: Fundamentals for New Groomers Mobile Grooming Business/Marketing

Intermediate & Advanced Styling 1 Intermediate & Advanced Styling 2

PAID DEMO PRESENTATION SPONSOR⁺ - 6 AVAILABLE

Show your products & services in action to our U.S.Pet Pro Classic audience.

\$250 - Sponsorship Includes:

1 hour educational class or demonstration on your services or products

REFRESHMENTS STATION SPONSOR* - 2 AVAILABLE

Reach every attendee. Generate & increase your brand awareness.

\$1,200 - Sponsorship Includes:

Sponsor banner (33" x 81") above or next to water/coffee station

Choose from 2 locations:

Station on the main floor Station on the meeting room floor

WATER BOTTLE/T-SHIRT/TOTE BAG⁺ - 3 AVAILABLE

Become part of the show by adorning U.S. Pet Pro Classic attendees with your company branded aluminum water bottle, tote bag, or , anniversary T-shirt.

Please contact Scott Lauritzen at 801-577-0109 to discuss details & pricing.

THERE IS NO LIMITATION TO YOUR SUCCESS



SOCIAL HOUR EVENT SPONSOR⁺ - 3 AVAILABLE

Facilitate industry connections and collaboration by sponsoring a happy hour event for U.S. Pet Pro Classic attendees, competitors, judges, and staff.

Please contact Scott Lauritzen at 801-577-0109 to discuss details & pricing.

GRACE WOODFORD MEMORIAL GRANT SPONSOR⁺ - 1 AVAILABLE

Help us give back directly to our community.

\$500 - Sponsorship Entails:

You can enable the professional development of one highly deserving individual by offsetting their travel expenses to the 2024 U.S. Pet Pro Classic. Conference management will cover the cost of a 4 day seminar + trade show Stylist Deluxe ticket. The sponsor will provide \$500.00 to be paid to the recipient upon arrival to the conference. This grant is awarded based on a combination of need and merit. The recipient will be selected exclusively by conference management and its appointees. The recipient must demonstrate both a financial need for assistance and objective accomplishments that represent their ability, desire, and potential to become an influential member of the pet styling industry who is an agent for positive change.

Please contact Scott Lauritzen at 801-577-0109 to discuss details & marketing opportunities for your company.

NAME BADGE SPONSOR⁺ - 1 AVAILABLE

All eyes on your brand for 4 days.

Call for Pricing - Sponsorship Entails:

Your company logo will be printed on every attendee name badge at the conference. This equals countless impressions.

Please contact Scott Lauritzen at 801-577-0109 to discuss details & pricing.

CUSTOM SPONSOR⁺

If you have additional ideas for how to **reach your audience**, we would love to help custom-tailor a sponsorship that best meets your needs!.

Please contact Scott Lauritzen at 801-577-0109 to discuss details & pricing.

EXHIBIT SPACE CONTRACT

1. APPLICATION and CONTRACT for exhibit space at THE U.S. PET PRO CLASSIC to be held at the Irving Convention Center at Las Colinas on Nov. 1-4, 2024. ALL APPLICATIONS MUST BE SUBMITTED ELECTRONICALLY.APPLY HERE, or email this contract to info@uspetproclassic.com. Upon approval a representative will contact you for payment. 50% PAYMENT DUE AT TIME OF SUBMISSION. REMAINING 50% DUE BY JULY. 1, 2024. Applications submitted on or after July 1, 2024 are due in full at time of application.

COMPANY NAME (as it should appear on name badges, correspondence, and promotional materials)

STREET ADDRESS CITY STATE **ZIP CODE** NAME OF COMPANY REPRESENTATIVE TITLE PHONE FOR CORRESPONDENCE TOLL FREE PHONE (if applicable, as it should appear on U.S. Pet Pro Classic promotional materials)

EMAIL	WEBSITE	FAX
2. PRODUCTS & SERVICES	5. BOOTH FEES	
Brief description of what you will exhibit	Contract Received E	Sefore July 31
	10' x10' In-line	\$1050
3. PREFERRED BOOTH LOCATIONS	10' x 10' Corner	\$1150
1st Choice	10' x 10' Premium	\$1250
2nd Choice	10' x 20' Indoor Var	n Space \$2100
3rd Choice	_ Contract Received A	After July 31
4. ITEMS INCLUDED WITH BOOTH RENTAL	10' x10' In-line	\$1250
Standard 8' high backwall	10' x 10' Corner	\$1350
3' high side-draped walls	10' x 10' Premium	\$1450
Booth Identification Sign	10' x 20' Indoor Var	n Space \$2300
One 6' draped table		
Two chairs	6. BOOTH BOOTH QUANTITY SIZE	H PRICE PER BOOTH
Listing & link on conference website		
Pre-show advertising on social media		
By signing the exhibitor acknowledges having read and agreed to the	GRAND TOTAL	
Rules & Regulations provided in this Exhibitor Kit and online at www.uspetproclassic.com. Exhibitors understand that this application will become a binding contract upon acceptance by the U.S. Pet Pro Classic. Any (requested) changes to the information on this application must be provided to the U.S. Pet Pro Classic in writing.	n ALL APPLICATIONS MUST BI ELECTRONICALLY. APPLY HE contract to info@uspetprocla subject line: EXHIBIT SPACE	RE, or email this ssic.com with the

AUTHORIZED APPLICATION SIGNATURE ____

 TITLE	 DATE	

www.uspetproclassic.com | (801) 577-0109 | info@uspetproclassic.com



SPONSORSHIP CONTRACT

1. APPLICATION and CONTRACT for exhibit space at THE U.S. PET PRO CLASSIC 2024 to be held at the Irving Convention Center at Las Colinas on November 1-4, 2024. Email completed applications to info@uspetproclassic.com. Upon approval a representative will contact you for payment. 50% PAYMENT DUE AT TIME OF SUBMISSION. REMAINING 50% DUE BY JULY. 1, 2024. Applications submitted on or after July 1, 2024 are due in full at time of application.

COMPANY NAME (as it should appear on name badges, correspondence, and promotional materials)

STREET ADDRESS		
CITY	STATE	ZIP CODE
NAME OF COMPANY REPRESENTATIVE FOR CORRESPONDENCE	TITLE	PHONE

TOLL FREE PHONE (if applicable, as it should appear on U.S. Pet Pro Classic promotional materials)

EMAIL

WEBSITE

FAX

SPONSORSHIP	PRICE	⊘
U.S. Open Styles Championship	500.00	
U.S. Asian Styles Championship	500.00	
Best All Around Pet Stylist	500.00	
Yellow Rose of Texas	500.00	
Poodles	750.00	
Sporting Breeds	750.00	
Wirehaired-coated Breeds	750.00	
All Other Purebreds	750.00	
U.S. Creative Styling Championship	750.00	
U.S. Salon Creative Championship	750.00	
U.S. Championship (Best in Show)	1000.00	
TOTAL		

CLASS SPONSORSHIPS

OTHER SPONSORSHIPS

SPONSORSHIP	PRICE
Super Show	5500.00
Trophies	3750.00
Classroom	350.00
Social Hour Event	TBD
Refreshment Station	1100
Water Bottle/T-Shirt/Name Badge	TBD
Doggie Relief Area	TBD
Grace Woodford Grant	1100
Paid Demo	250.00
TOTAL	

	CLASS SPONSORSHIP TOTAL	OTHER SPONSORSHIP TOTAL	GRAND TOTAL
AMOUNT			

By signing the exhibitor acknowledges having read and agreed to the Rules & Regulations provided in this Exhibitor Kit and online at www.uspetproclassic.com. Exhibitors understand that this application will become a binding contract upon acceptance by the U.S. Pet Pro Classic. Any (requested) changes to the information on this application must be provided to the U.S. Pet Pro Classic in writing. ALL APPLICATIONS MUST BE SUBMITTED ELECTRONICALLY. Email completed applications to info@uspetproclassic.com with the subject line: SPONSORSHIP CONTRACT

AUTHORIZED APPLICATION SIGNATURE ______ TITL

.E DATE





VENUE | HOTELS

Both DFW Int'l Airport and Dallas Love Field are less than 10 miles away. You can reach us by a quick flight from anywhere in the United States.

We offer discounted rates at the hotels below. To receive these rates you must use the provided links or mention the U.S. Pet Pro Classic via phone.



DISTANCE FROM LOVE FIELD AIRPORT: 10 Miles 15 Min. Drive

DISTANCE TO ENTERTAINMENT DISTRICT: 1.5 Blocks 5-6 Min. Walk

WEBSITE

OUR HOST HOTEL | TEXICAN COURT

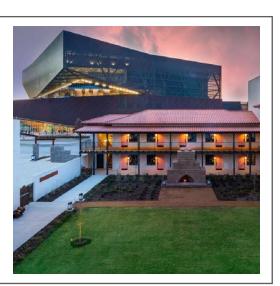
STAY HERE TO GET THE FULL SHOW EXPERIENCE

DISTANCE TO CONVENTION CENTER: Across the Street 2 Min. Walk

SPECIAL SHOW RATES PER NIGHT: Single: 159.00 Double: 169.00

RESERVE NOW

HOTEL PHONE: (469) 577-4599



OTHER AFFILIATED HOTELS

HOTEL NAME	DISTANCE to Conv. Center	NIGHTLY SHOW RATES	PETS OK	RESERVATIONS	HOTEL PHONE
The Westin	Across the street	179.00	Yes	Book Here	(972) 505-2900
Holiday Inn Express Conv. Ctr.	0.4 miles	149.00	No	Book Here	(972) 910-0302
Aloft Las Colinas	1.1 miles	145.00	Yes	Book Here	(972) 717-6100
Holiday Inn Irving Las Colinas	1.1 miles	126.00	No	Book Here	(972) 650-1600
Hyatt Place Las Colinas	1.2 miles	139.00	Yes	Book Here	(972) 550-8800



ADDITIONAL BOOTH **SERVICES**

U.S. PET PRO Classic

ADD-ONS | MATERIAL HANDLING | DRAYAGE

FOR SHIPPING PRODUCTS TO THE SHOW, EXTRA TABLES, FURNISHINGS, ACCESSORIES, OR LABOR PLEASE CONTACT:

COAST TO COAST TRADE SHOW SERVICES, INC. Kay De Fiore <u>kay.defiore@coasttocoasttss.com</u> (303) 991-2791

AUDIO VISUAL | UTILITIES | ELECTRICAL

FOR SOUND, VIDEO, WATER, AIR, OR ELECTRICITY PLEASE CONTACT ONE OF THESE SERVICE PROVIDERS:

AUDIO VISUAL

UTILITIES & ELECTRICAL

J & S AUDIO VISUAL Joseph Hernandez josephh@jsav.com IRVING CONVENTION CENTER Exhibitor Services (972) 401-7775

ORDER ELECTRICITY HERE

SHOW RULES & REGULATIONS

SPACE: Failure of exhibitor to make payment as specified shall entitle show management to cancel this agreement without notice and exhibitor shall remain liable for any unpaid rentals. If the exhibitor has not occupied their contracted space by the final set up day, or has cancelled prior to the opening of the show, or has forfeited their space for failure to tender payment, the show management reserves the right to rent the vacated space to another exhibitor without restitution to the original exhibitor and/ or utilize said space as it deems appropriate. It is agreed that show management shall delver each contracted space to the respective exhibitor unless unforeseen circumstances shall cause the cancellation of the show, in which event each exhibitor shall be reimbursed their monies for contracted space less any cost incurred by show management during the course of show planning and preparation. Exhibitors shall and do hereby waive any claim to damage, compensation, or refund of money paid to the show except to the extent of said reimbursement.

REFUNDS: NO REFUNDS WILL BE MADE AFTER ACCEPTANCE OF THE EXHIBITOR CONTRACT BY THE SHOW MANAGEMENT, EXCEPT AS DEFINED ABOVE.

RESTRICTIONS: No soliciting for business shall be permitted in aisles or in other exhibitors' booths. Samples, catalogs, pamphlets, publications, etc. may only be distributed by exhibitors strictly within the confines of their own booth. No exhibitor will be permitted to conduct any promotional events, or anything of a character that might be objectionable to the show. **Sound systems and additional lighting will only be permitted if pre-approved by show management.** Sound level will also be dictated by show manager and the convention center.

RE-LEASING: Exhibitor may not sublease or share exhibit space without permission from the show management.

SHOW RULES & REGULATIONS

U.S. PET PRO Classic

EXHIBITOR BADGES: All exhibitor representatives and personnel must obtain and wear their official exhibitor badge(s) during load-in, load-out, all other show hours and while on convention center property. Badges will be issued only to company representatives who work in your booth. There is a limit of three exhibitor badges per booth, unless otherwise specified or arranged. All other guests must be paid registrants of the U.S. Pet Pro Classic. Booth representatives NOT wearing their official show badge will not be allowed entry to the show. Exhibitor badges identifying your company's representative(s) are issued at the registration desk.

STANDARD AND SPECIAL BOOTH EQUIPMENT: One 6' draped table, two chairs, and one 7" x 44" identification sign are included in the cost of your exhibit space. Exhibitor wares, decorations, signs, or other exhibit design may not obstruct other displays nor project into hallways. All exposed parts of the exhibits must be finished so as not to be objectionable to other exhibitors or show management.

OFFICIAL SHOW DECORATOR: An official show decorator may provide exhibitors with additional display accessories at their option and expense. The decorator may provide to exhibitors an addendum to the Exhibitors Kit approximately thirty days to the show, which will describe the various services they can provide.

DISPLAYS: The exhibitor understands that all expenses for trucking and handling the exhibit into and out of the show, the erection and decoration of the display, and all costs incidental to the operation of the display are not part of the show fee and are to be paid by the exhibitor.

MERCHANDISE REMOVAL: No exhibit may be dismantled before the specified time, nor may any part of the exhibit or equipment be removed, once it has been set up, except with the permission of show management.

DATES, **HOURS**: Days and hours for move-in, exhibiting, and move pout will be specified by show management in the exhibitor's kit provided to the exhibitor no later than thirty days prior to the show. All exhibitors are required to abide by all show hours.

LOCATION: Should a change of location of the show or the time be necessary, each exhibitor will be notified in a timely and appropriate manner.

NON-COMPETE AGREEMENT: Exhibitors, advertisers, and sponsors agree to refrain from scheduling any function at the show site for a period of two weeks prior to show commencement and two weeks following show conclusion without written permission from show management, including but not limited to educational programs, product promotional events, hospitality events, etc.

ELECTRICAL AND OTHER SERVICE: Additional electrical outlets, tables, plumbing, furniture removal, etc. are not included in the booth fee and should be ordered through the convention center, the show decorator, or the exhibit group that sets up pipe and drape for the booths at least thirty days prior to the show.

FIRE LAWS: All exhibit and booth materials, particularly drapes, curtains, table covered, etc. must comply with federal, state, and city fire laws and convention center safety regulations, and must be flameproof. The exhibitor is restricted to using only materials that will pass fire inspection.

SECURITY: It is understood and agreed that neither the show management nor the owner or lessors of the property which seres as the show host is liable for the safety of the exhibits, exhibitors, or their employees against burglary, robbery, theft, or damage by fire or other causes. The exhibitor should insure its property against all loss or damage from whatever cause and against public liability (at its own expense). The exhibitors should keep an attendant in their booths during all show hours. All vendors and their representatives must wear their official show badge during load-in, set-up, load-out, and throughout the show.

SHOW RULES & REGULATIONS

IRREGULAR ACTIVITIES: No person, firm, or organization not having regularly contracted with show management for the occupancy of space on the showroom floor will be permitted to display or demonstrate its products, processes, or services, solicit orders, or distribute advertising materials at the show or in the convention center. Any infringement of this rule will lead to the prompt removal of the offending person(s) and products/materials.



MISCONDUCT: Unethical conduct or infraction of rules by the exhibitor, or his representatives, or both, will subject the exhibitor to dismissal from the exhibit area, wherein it is aired that no refund will be made, and further no demand for redress will be made by the exhibitor or his representatives.

FOOD & BEVERAGE: The serving of alcoholic beverages and/or foods by exhibitors on any part of the convention center or affiliate hotel premises is not permitted without prior approval and arrangements with the U.S. Pet Pro Classic and the Irving Convention Center at Las Colinas. Any exhibitor and said exhibitor's representatives choosing to serve food, beverages, and/or alcohol within the confines of their hotel suite must comply with federal, state, and city laws, and is liable for any indiscretions relating to the actions of the persons in attendance.

JANITORIAL SERVICE: Show management will, as part of the fee, provide cleaning of the aisles and common area of the show. The exhibitor will be responsible for his own exhibit space and must make arrangements with the convention center according to the exhibitors schedule and in accordance with show hours. Show management requires all show booths be kept clean, undamaged, and free from any safety hazards at all times. Damages by the exhibitor or their representatives to the show or convention center property becomes the sole liability of the exhibitor and the exhibitor will be held responsible for reimbursement of any and all such damage(s).

SOLICITATION OF EMPLOYMENT: Employment solicitation of attendees by exhibitors and their representatives in any manner other than via official show management-approved job boards or postings online or physically at the show, is prohibited and strictly enforced.

GENERAL: All matters and questions not covered by these rules and regulations are subject to the decision of the show management. These rules and regulations may be amended at any time by the show management, and all amendments that may be so made shall be equally binding upon publication, on all parties affected by them, as the original regulations.

By participating in our conference, your company's name will be heard again and again as a generous supporter of the U.S. Pet Pro Classic and the pet styling industry.

We look forward to seeing you at the 36th Anniversary U.S. Pet Pro Classic!

Thank you.

DON'T MISS YOUR **OPPORTUNITY** BE SEEN | **ATTRACT** | **SELL!**